



## 1) Which system gives you a service never seen by your customers or used by your competitors?

Key fob or card systems use technology that has been in existence for over 25 years, most chain fitness centers today uses a key fob system, therefore you are NOT getting anything different than your competitor. Key fob technology can NEVER advance beyond this service or give you anything new due to its limitation. Another words, this is what you get period! Some of our competitors try to add a touch screen to dress it up, but their touchscreen apps actually do nothing and is purely aesthetic. So in the end it is no different whether they use the key fob in the room to start the bed or start the bed at the touchscreen. Also with keycard systems additional hardware will be required for all tanning room doors.

Touch N Tan gives you tanning services your customers have never seen and will create an immediate buzz and "word of mouth" marketing for you. It will bring a new energy and excitement for you and your customers. Also Touch N Tan is always adding more new and exciting features because the design and technology our engineers use to create our software allows us to have fun giving you new and helpful tools to stay ahead of your competitors. With Touch-N-Tan there is no hardware on tanning room doors.

## 2) What features do key fob and card systems offer vs. Touch N Tan?

Key fob/card systems offer exactly that 24 hour tanning access, sometimes a touch screen that recognizes the person using the key fob or card system, that's it. \*\*\*BUT there is a catch, your customers can share their fobs or tanning cards and you will have trouble stopping it. They will tell you to put a bio scan entry system at the door and use their fob or card system to tan. That begs the question then why go with a key fob or card system in the first place as it still does not stop them from sharing their tanning. With key fob systems you will have to continually buy additional key fobs cutting into your profits.

## Touch N Tan allows you to: <sup>•</sup>

Touch n Tan

convenience is golden

\*With Touch-N-Tan there are no costly key fob purchases \*Brand your company name on your touch screen or queue screen \*Sell upgrades on your touch screen without staff present \*TNT Back Office allows you to see all expired packages past and present to either call them or remove them from your door entry system without spending hours searching your customer database





\*Web queue which allows your customers to see availability of the tanning beds from their cell phone or computer-WHAT A MARKETING TOOL THAT IS!

\*Queuing Screen-which displays your tanning bed availability in your salon or fitness center anywhere you want

\*Customers CANNOT share their tanning, with fingerprint readers, they can't cut off their finger and give it to someone!

\*A fully functioning Point of Sale system that manages your salon, key fob or card systems do not have this which means you also have to pay for your POS-even though with Touch N Tan you have the option to not use our POS system, it is there if you want it.

Plus- these are only a few of the features and protections you get with Touch N Tan-there is a reason that in Iowa and Arizona with regulated 24 hour tanning, Touch N Tan is the only software system that passes those states requirements for unattended tanning services.

## 3) When comparing services what are the questions or hidden facts I need to know?

Key fobs and card systems offer you cheap door entry systems, you can buy those cheaper if you are diligent in your search. Those systems will only give you a limited number of cards or fobs and then charge you for any extra that you may need.

Our competitors will try to scare you and say fingerprint technology doesn't work, or won't work some of the time, this is completely false it works 100% of the time. This is why Touch N Tan has an A+ Rating from the B.B.B.

As seen in the Touch N Tan video, people who can't get a fingerprint captured because of arthritis, a skin disease, or because they work a lot with their hands or chemicals (about 1 in 100 people), that person can have their fingerprint bypassed. Simply put, this is their way of avoiding the issues of the dangers and liability that key fob or card systems bring to your business.

With Touch N Tan there are no hidden issues, our software has proven itself over and over it is dependable and works as it should every day. Any of our customers across 36 states and Canada will attest to such. Click the link below to see our "Compare the Competition" information on our website. It will be a helpful guide in choosing your tanning software or 24 hour tanning services.

